



U.S. General Services Administration

FedFleet



2020

GSA Fleet

Offerings and Updates

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GSA Fleet is your one-stop shop for all fleet management solutions

- ✓ Purchasing
- ✓ Leasing
- ✓ Short-Term Rental

GSA Fleet supports you to meet your agency mission and mandates



Vehicle Purchasing



Save money by purchasing vehicles through GSA

49,808

Total vehicles purchased

23.89%

Average discount off dealer invoice

\$493M

Total cost savings

Benefits beyond vehicle savings

Expertise

- Professional contracting
- Dedicated customer team
- Federal Standards

Efficiency

- Avoid overhead costs
- Streamlined procurement
- Online Ordering

Offerings

- Wide variety of vehicle types
- Over 2,000 AFVs
- Vehicle design services

Enhancing online ordering in AutoChoice

GSA AutoChoice www.autochoice.gsa.gov User Logged In: CZORANELL | [Help](#) | [Profile](#) | [Print](#) | [LogOut](#)

Home Place Orders Your History Reports FSR Program Customer Service Links

Home Place Orders By Type Sedans

By Type

- Sedans and Station Wagons
- Police Use Vehicles
- Light Trucks (402)
- Light Trucks (404)
- Light Trucks Cab and Chassis (Incomplete Vehicles) 4x2
- Light Trucks Cab and Chassis (Incomplete Vehicles) 4x4
- LT Trucks w/ Vocational Bodies (4x2)
- LT Trucks w/ Vocational Bodies (4x4)
- Medium and Heavy Duty Trucks
- Buses
- Ambulances
- Wheelchair Vehicles
- Wreckers and Carriers

Minimum Requirements Options **Compare Prices** Other Features Clarifications Vendor Performance

Compare Prices [Previous](#)

41 -4X2 PICKUP, FULL SIZE, REGULAR CAB, MIN 6050 LBS GVWR

Note: Incl. (Includes) = The selected option is part of a package that includes the listed options.
 Req. (Requires) = In order to get the selected option, you must also select from the listed required options.
 Excl. (Excludes) = The selected option cannot be ordered with the listed options.

= Alternative Fuel Vehicles = Low Greenhouse Gas Vehicles = CARB adherent States will receive gasoline instead of E85.

Vendor	FCA US LLC	FORD
Model Picture		
Model Picture		
Socio-Economic Indicator	Other than Small Business	Other than Small Business
Model	RAM 1500	F150
Model Year	2019	2019
Fuel Type Base Vehicle	E85 Flex-Fuel	E85 Flex-Fuel
Fuel Type for CARB States (if different than Base)		
Additional Information		
Shipment Days - Base	90	90
Additional Shipment Days - for Options	0	0
Base Price \$ (A)	18,500.00	18,576.00
+ Vehicle Options		
HEI	1,800.00 Incl. VDD	1,796.00
+ Additional Required Vehicle (G)	0.00	0.00
Total Vehicle Options (E)	1,800.00	1,796.00

The Vehicle Purchasing Guide is your critical resource



Vehicle Leasing



Half of the non-postal federal fleet is GSA Fleet leased

221,000

Total vehicles leased

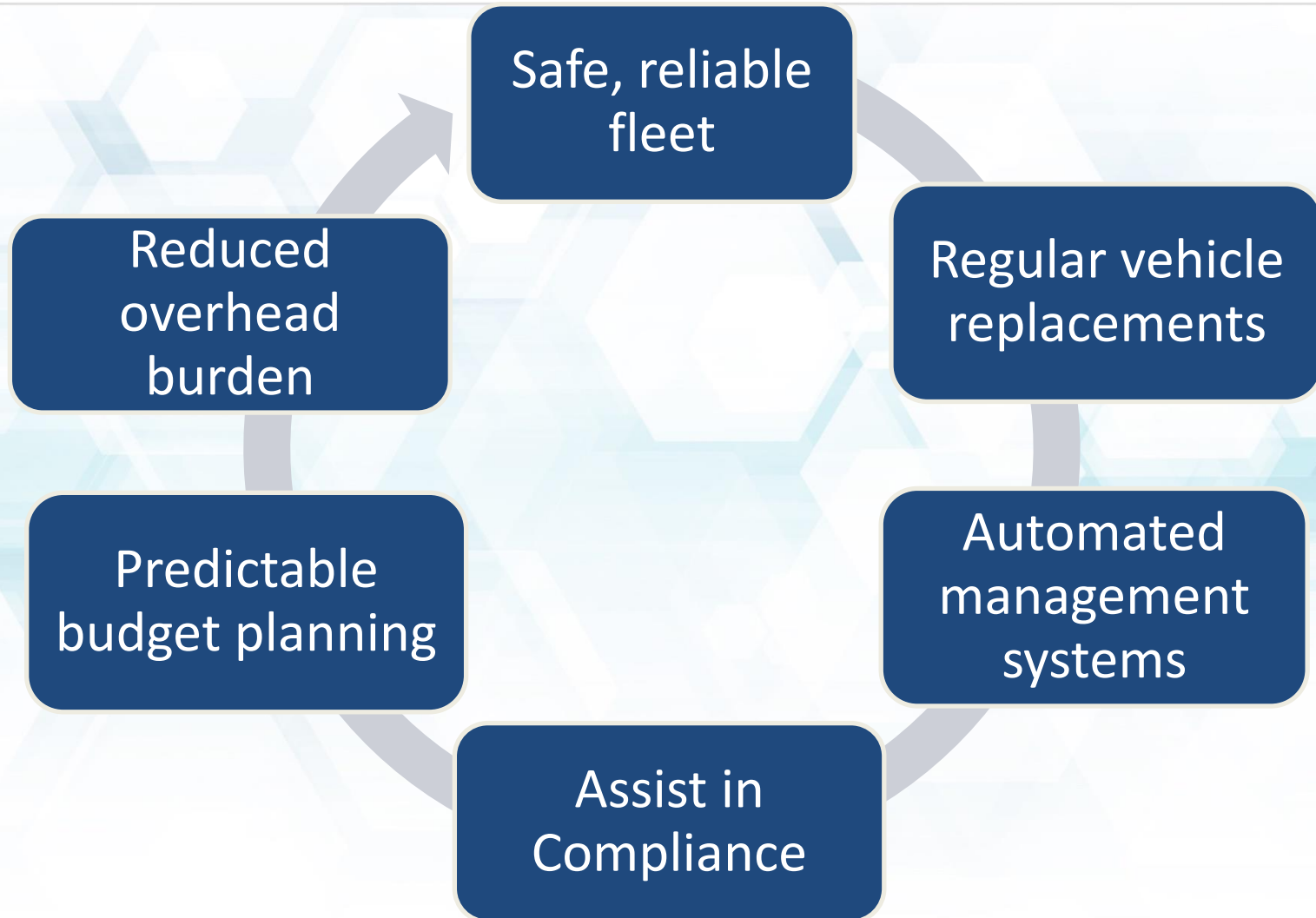
75

Agencies served

41.9%

Total cost savings compared
to commercial alternatives

GSA Fleet Leasing is an end-to-end fleet management solution



Leasing services will include telematics on all vehicles

Goals

- Streamlined telematics program
- Improved processes and efficiencies
- Better data

Security

- GSA MiSaaS ATO compliant
- FedRAMP compliant
- No location services

Implement

- Begin installs on some FY20 acquisitions
- Deploy to leased fleet over ~5 years

Improvements to our Maintenance and Repair process

- Launched web-based maintenance authorization
 - Quick responses
 - Automated authorizations
 - Better data
 - Customer savings

Opportunities exist to save money and improve efficiency in fleet operations

Agency Reform Plan

- OMB directed GSA to lead the ARP fleet management initiative
- Determine efficiencies and cost savings

Studies Completed

- 6 in 2018
- 5 in 2019

Findings

- Recommend converting to GSA Fleet leasing
- Agency-owned data is poor
- Agency-owned fleets are aging

Short-Term Rental



GSA Fleet's Short-Term Rental (STR) Program keeps growing

1,787

Pieces of equipment
rented

31,859

Vehicles rented
(23% ↑ from FY18)

1.4M

Total rental days

New vehicles are added to STR every year



Utility Trucks



1 Ton 4x2



¾ Ton 4x2 with Liftgate

New equipment is added to STR every year



Restroom Trailers



Large Cranes



Scaffolding

STR can now supply equipment at the project level!

STR OnDemand is now available

- Broad period of performance (up to one year)
- Specify vehicle type and number of rental days

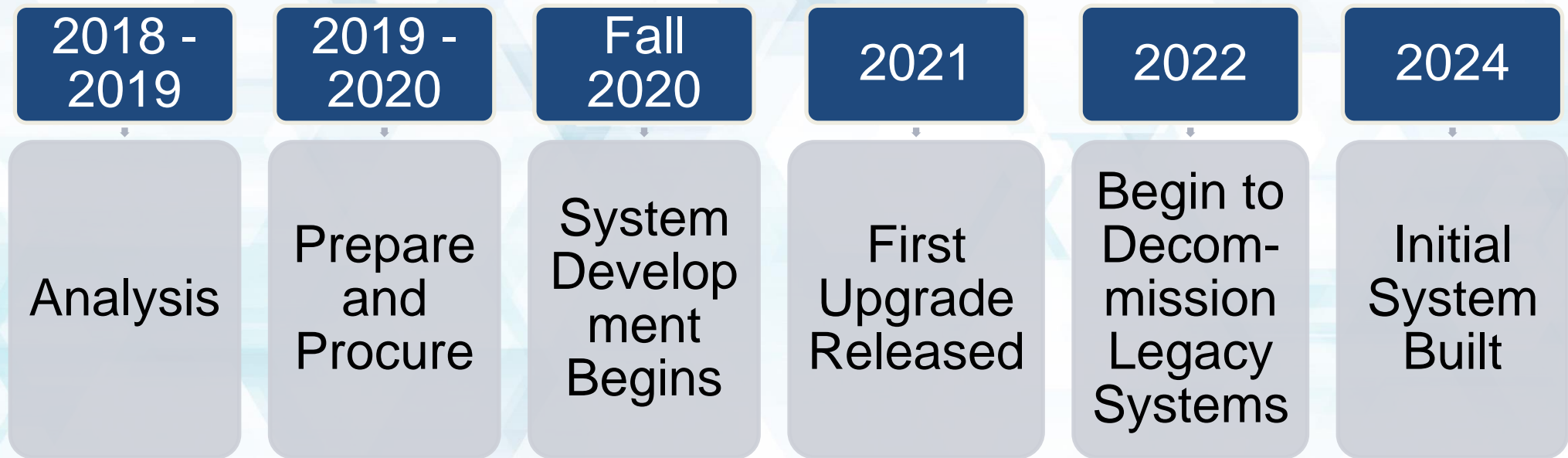
Benefits:

- | |
|---|
| <input checked="" type="checkbox"/> Offers more flexibility |
| <input checked="" type="checkbox"/> One upfront contract = no 72 hour lead time |
| <input checked="" type="checkbox"/> Reserve directly at the vendor's website |
| <input checked="" type="checkbox"/> Discounted GSA pricing |

GSA Fleet News



GSA is embarking on a major systems modernization to improve our services



Opportunities for agency engagement with GSA Fleet system development

Continuous engagement = customer-driven system innovations

Build for
Outcomes

Minimize
Time to Value

Excel at
Change

Submit ideas for enhancement to
fleetsystemsmodernization@gsa.gov

Learning opportunities from GSA exist throughout the year



Federal Fleet Manager Certification Program



Desktop Workshops



Federal Fleet Policy Council



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GSA Fleet Value Proposition



